

INTRODUCTION

Richard (GREE-HAL-VA) Grehalva is known as a Motivation Teacher because his passion is to mentor people with his ability to close the gap between where they are now and where they want to be to increase their professional and personal effectiveness.

He is an industry expert in change management, persuasion and influence in creating a consultative mindset in sales, leadership and life.

Richard is the author of Unleashing the Power of Consultative Selling “Selling the way your customer wants to buy...not the way you like to sell” and the founder of The Motivation System “The Technology of Achievement.”

To keep his competitive juices flowing he is an amateur race car driver...Please welcome Richard (GREE-HAL-VA) Grehalva